Research on Legal Writing

Wayne Schiess



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Does persuasion matter?

I gave a talk about persuasive legal writing at a meeting of appellate lawyers. When I finished, a lawyer asked me,

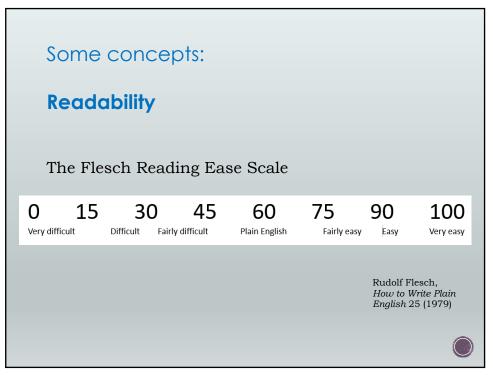
"Is there any empirical evidence that the techniques you presented will help win the case?"

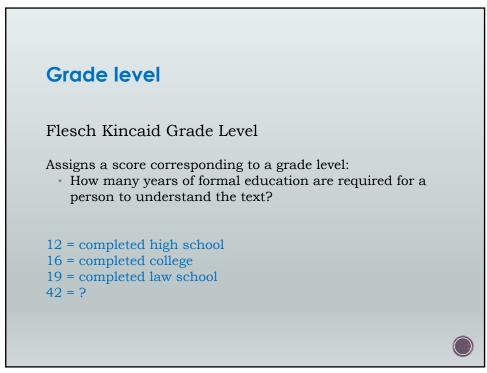
Yes

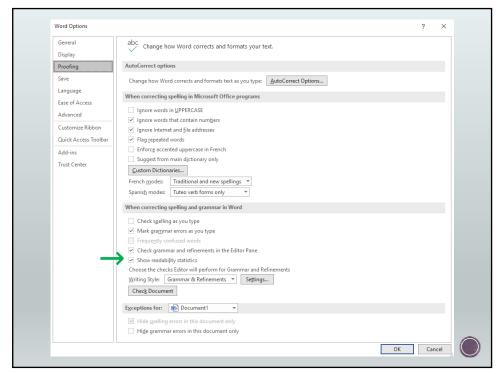


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First appeared as part of the conference materials for the 2024 Robert O. Dawson Conference on Criminal Appeals session "The Science of Readable Legal Writing"