

**2016 The Car Crash Seminar**  
**July 28-29, 2016 • Radisson Hotel and Suites, Austin-Downtown • Austin, TX**  
**July 28-29, 2016 • Live Webcast**

**Thursday Afternoon, July 28, 2016**

**Presiding Officer:**

**Rachael Klipp**, Lorenz & Lorenz LLP - Austin, TX

12:00 pm In Austin Only	<b>Registration Opens</b>  Includes complimentary refreshments.
12:50 pm	<b>Welcoming Remarks</b>
1:00 pm 0.50 hr 0.25 hr ethics	<b>Texas Auto Policies</b>  Explore how to get the most from your coverage.  Henry L. Moore, Attorney at Law - Austin, TX
1:30 pm 0.50 hr 0.25 hr ethics	<b>Should I Take the Case?</b>  Discover how to manage your practice in terms of client expectations, case selection and how to make a case rejection a win/win.  Brent Carpenter, Carpenter & Carpenter, P.C. - Sugar Land, TX
2:00 pm 0.75 hr	<b>Working Up the Case</b>  The dos, don'ts and maybes. Materials for this session include pre-suit forms, new case sign-up sheets, authorizations and other sample documents.  J. Luke Dow, Law Offices of J. Luke Dow - Austin, TX Ashley E. Todd, Liberty Mutual Group, Inc. - San Antonio, TX
2:45 pm	<b>Break</b>
3:00 pm 0.50 hr	<b>Negotiating with the Insurance Adjuster</b>  Maximizing case value through preparation and presentation of the demand package.  Chip Evans, The Evans Law Firm - Austin, TX Tom Lang, Cunningham Lindsey - Austin, TX
3:30 pm 0.50 hr ethics	<b>Defendant Perspective Medical Records</b>  A defense attorney's perspective in purpose, analysis and use of medical records.  Ranelle M. Meroney, Hawkins Parnell Thackston & Young LLP - Austin, TX

4:00 pm 0.75 hr 0.25 hr ethics	<b>Uninsured and Under-Insured Motorist</b>  Learn strategies to present and defend uninsured and under-insured motorist claims.  Thomas A. Herald, The Noteboom Law Firm - Hurst, TX
4:45 pm	<b>Adjourn</b>

## Friday Morning, July 29, 2016

### Presiding Officer:

**Price Ainsworth**, Lorenz & Lorenz LLP - Austin, TX

7:30 am In Austin Only	<b>Conference Room Opens</b>  Includes continental breakfast.
8:45 am 0.75 hr	<b>Car Wrecks</b>  Representing the defendant in a car wreck case, from the initial assignment to closing the file.  Ross S. Crossland, The Crossland Law Firm - Austin, TX
9:30 am 0.50 hr ethics	<b>The Noble Lawyer and the Ethics of Case and Client Management</b>  Explore the ethical quandaries of client intake, case selection and client communications. Learn how to manage healthy and unhealthy client relationships, setting expectations for clients and withdrawing from bad relationships.  William J. Chriss, Law Office of William J. Chriss, P.C., Of Counsel to Gravely & Pearson, L.L.P. - Corpus Christi, TX
10:00 am 0.50 hr	<b>Cost Effective Case Strategies</b>  Learn tips, tricks and strategies to minimize the burden on plaintiffs and counsel to litigate small to medium car wreck cases.  Scott F. DeShazo, DeShazo & Nesbitt LLP - Austin, TX Sally S. Metcalfe, Metcalfe Law, PLLC - Austin, TX
10:30 am 0.50 hr	<b>Distracted Driving and Case Value</b>  Looking for the distracted driver case, and how that can and will increase the verdict value of your car crash cases.  Brian L. Mincher, Godsey Martin PC - Dallas, TX
11:00 am	<b>Break</b>

11:15 am 0.75 hr 0.25 hr ethics	<b>Liens and Subrogation</b>  Learn the ever-changing rules regarding Medicare, Medicaid, ERISA, worker's comp, hospital liens, state employees, local employees, and disability plans, including safeguards created by a state law which protects first party and portions of third party recoveries from many insured plans.  Judy Kostura, Judge, Kostura & Putman, P.C. - Austin, TX
12:00 pm 0.50 hr	<b>The Ultimate Book on Advanced Trucking Litigation</b>  Analyze the anatomy of truck wreck litigation from the initial case screening through successful trial and an appellate victory.  John Blaise Gsanger, The Edwards Law Firm LLP - Corpus Christi, TX
12:30 pm In Austin Only	<b>Pick Up Lunch (in Austin)</b>  Included in registration.

## Friday Afternoon, July 29, 2016

### Presiding Officer:

**Quentin Brogdon**, Crain Lewis Brogdon, LLP - Dallas, TX

### LUNCHEON PRESENTATION

12:50 pm 0.50 hr	<b>Maintaining Balance in the Practice of Law</b>  Practicing law is hard work and trying to maintain a reasonable life balance can feel almost impossible. We have assembled a top 10 list of suggestions to find happiness gleaned from interviews with 2015-2016 SBOT President Allan DuBois and Lisa Blue, who besides being world class litigator, also holds a PhD in counseling psychology.  Paul Wingo, Law Offices of LAWRH - Garland, TX
1:20 pm	<b>Break</b>
1:35 pm 0.75 hr 0.25 hr ethics	<b>Voir Dire</b>  Expanding the strike zone.  Hon. Randall W. Wilson, 157th District Court - Houston, TX
2:20 pm 0.75 hr 0.25 hr ethics	<b>The Police Officer: Best Friend or Worst Enemy?</b>  The police officer can be your best friend or your worst enemy because his testimony usually carries great weight with the jury. A thorough understanding of the holdings of the reported cases gives you the ability to deal with police officer testimony in the most effective manner.  Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX
3:05 pm	<b>Break</b>

3:15 pm 0.50 hr	<b>Cross Examination: A Question of Control</b>  Nuts-and-bolts of cross examinations and deposition techniques.  Mike Davis, Slack & Davis, L.L.P. - Austin, TX
3:45 pm 0.50 hr 0.25 hr ethics	<b>Getting from Internet to Evidence</b>  Social media can be a goldmine in certain cases, if you can discover relevant data and get it into evidence. Learn ethical methods of eDiscovery related to social media, the nuts and bolts of admitting social media data into evidence, and strategies for using that evidence on both liability and damages claims.  Jason Boulette, Boulette Golden & Marin L.L.P. - Austin, TX
4:15 pm 0.75 hr	<b>Storytelling and Themes</b>  Experienced practitioner shares his stories and experiences on voir dire, trial themes, and opening and closing arguments.  Guy D. Choate, Webb, Stokes & Sparks, L.L.P. - San Angelo, TX
5:00 pm	<b>Adjourn</b>