

**2015 Winning at Deposition: Skills and Strategy**  
**September 24, 2015 • Cityplace Conference Center • Dallas, TX**  
**October 22, 2015 • Norris Conference Center - CityCentre • Houston, TX**

**Thursday Morning, Sep. 24, 2015**

**Presiding Officer:**

**Shane Read**, U.S. Attorney's Office, Northern District of Texas - Dallas, TX

8:00 am	<b>Registration Opens</b>  Includes continental breakfast.
8:50 am	<b>Welcoming Remarks</b>
9:00 am 0.75 hr	<b>Developing a Winning Strategy</b>  Learn the failsafe tricks to ensure you have a winning strategy at depositions.  Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX
9:45 am 0.50 hr	<b>Essential Rules for Deposing on Behalf of the Plaintiff</b>  When representing the plaintiff, learn the basic, but essential steps for a successful deposition of defendant's expert, a witness or the defendant.  In Dallas: Windle Turley, Turley Law Firm - Dallas, TX In Houston: Jim M. Perdue Jr., Perdue & Kidd, LLP - Houston, TX
10:15 am 0.50 hr	<b>Developing Your Trial Cross Through the Adverse Deposition</b>  Discover effective techniques for getting the answers you need from an adverse witness.  In Dallas: Stephen C. Rasch, Thompson & Knight LLP - Dallas, TX In Houston: David J. Beck, Beck Redden LLP - Houston, TX
10:45 am	<b>Break</b>
11:00 am 0.50 hr	<b>From the Coach's Corner: Deposition Preparation by a Trial Consultant</b>  Learn the secrets of successful witness preparation.  Jason S. Bloom, Bloom Strategic Consulting, Inc. - Dallas, TX

11:30 am 0.50 hr	<p><b>Preparing Your Witness for Deposition</b></p> <p>Witnesses win cases, and lose them. Learn how to keep your witness from giving it all up in a deposition and how to use the deposition to help prepare your witness to be a winner at trial.</p> <p>In Dallas: Brian E. Robison, Gibson, Dunn &amp; Crutcher LLP - Dallas, TX Materials By: Robert C. Walters, Gibson, Dunn &amp; Crutcher LLP - Dallas, TX In Houston: Erica W. Harris, Susman Godfrey LLP - Houston, TX</p>
12:00 pm	<p><b>Pick Up Lunch</b></p> <p>Included in registration.</p>

## Thursday Afternoon, Sep. 24, 2015

### Presiding Officer:

**Quentin Brogdon**, Crain Lewis Brogdon, LLP - Dallas, TX

### LUNCHEON PRESENTATION

12:20 pm 0.75 hr	<p><b>Judicial Perspective on Deposition Disputes and the Use of Depositions at Trial</b></p> <p>District court judges share their views on how attorneys should handle disputes at depositions and how attorneys should present depositions at trial.</p> <p>In Dallas: Moderator: Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Panelists: Hon. Bonnie Lee Goldstein, 44th District Court - Dallas, TX Hon. Tonya Parker, 116th District Court - Dallas, TX Hon. S. Craig Smith, 192nd District Court - Dallas, TX Hon. Staci Williams, 101st District Court - Dallas, TX In Houston: Moderator: Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Panelists: Hon. Jaclanel M. McFarland, 133rd District Court - Houston, TX Hon. Michael D. Miller, 11th District Court - Houston, TX Hon. Robert K. Schaffer, 152nd District Court - Houston, TX</p>
1:05 pm	<p><b>Break</b></p>
1:20 pm 0.50 hr	<p><b>Beating the Expert</b></p> <p>Find out how to take an expert's deposition—how to avoid being intimidated and how to set realistic, attainable goals when you depose the "expert."</p> <p><b>This session has moved to 2:20 PM Thursday.</b></p> <p>Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX</p>

1:50 pm 0.50 hr	<p><b>Defending the Expert Deposition</b></p> <p>There is an art to preparing an expert for her deposition so she succeeds. Learn how to successfully prepare the expert and defend her once the deposition begins.</p> <p>In Dallas: Dawn Estes, Estes Okon Thorne &amp; Carr PLLC - Dallas, TX</p> <p>In Houston: Adam P. Schiffer, Schiffer Odom Hicks &amp; Johnson PLLC - Houston, TX</p>
2:20 pm 0.50 hr ethics	<p><b>Overcoming the Problem Witness</b></p> <p>Acquire the techniques to use against witnesses who feign ignorance, are evasive and are combative.</p> <p><b>This session has moved to 1:20 PM Thursday.</b></p> <p>Frank L. Branson, The Law Offices of Frank L. Branson, P.C. - Dallas, TX</p>
2:50 pm 0.50 hr	<p><b>How to Take a Deposition in a Contract Case</b></p> <p>Understand the unique strategies for taking a deposition in a contract case.</p> <p>In Dallas: Eric W. Pinker, Lynn Tillotson Pinker &amp; Cox, LLP - Dallas, TX</p> <p>In Houston: Christopher W. Martin, Martin, Disiere, Jefferson &amp; Wisdom, L.L.P. - Houston, TX</p>
3:20 pm	<p><b>Break</b></p>
3:30 pm 0.50 hr	<p><b>Taking the Deposition of a Corporate Representative</b></p> <p>A review of the rules plus discussion of practical ways to maximize testimony from a corporate representative.</p> <p>In Dallas: Robert D. Crain, Crain Lewis Brogdon, LLP - Dallas, TX</p> <p>In Houston: Paul N. Gold, Aversano &amp; Gold - Houston, TX</p>
4:00 pm 0.50 hr	<p><b>Using Documents to Win Your Case</b></p> <p>Master the skills necessary to authenticate documents and use them at a deposition to win your case.</p> <p>In Dallas: Heather A. Kanny, Fraley &amp; Fraley, LLP - Dallas, TX</p> <p>In Houston: Don Jackson, Ware, Jackson, Lee, O'Neill, Smith &amp; Barrow, LLP - Houston, TX</p>
4:30 pm 0.50 hr ethics	<p><b>Putting Combative Lawyers in Their Place</b></p> <p>Do not get intimidated by overzealous opposing counsel. Instead, use these techniques to defuse a potential disaster in an ethical and professional manner.</p> <p>In Dallas: Charla G. Aldous, Aldous Law Firm - Dallas, TX</p> <p>In Houston: Michael T. Gallagher, The Gallagher Law Firm - Houston, TX</p>

5:00 pm

**Adjourn**

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