

2016 Winning at Deposition: Skills and Strategy
August 26, 2016 • Thompson Conference Center • Austin, TX

Friday Morning, Aug. 26, 2016

Presiding Officer:

Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX

8:00 am	Registration Opens Includes continental breakfast.
	Welcoming Remarks
9:00 am 0.75 hr	Developing a Winning Strategy Learn the fail-safe tricks to ensure you have a winning strategy at depositions. Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX
9:45 am 0.50 hr	Nuts and Bolts When Deposing on Behalf of the Plaintiff When representing the Plaintiff: essential steps for a successful deposition of defendant's expert, a witness or the defendant. Linda Turley, Turley Law Firm - Dallas, TX
10:15 am 0.50 hr	Witness Preparation Witnesses win cases—and lose them. Learn how to keep your witness from giving it all up in a deposition and how to use the deposition to help prepare your witness to be a winner at trial. Robert C. Walters, Gibson, Dunn & Crutcher LLP - Dallas, TX
10:45 am	Break with Q&A Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases. Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX
11:00 am 0.50 hr	Taking Depositions in Business Cases Strategies for deposition-taking in business cases, including who to depose first, deposing corporate executives, and how to make sure you have the testimony you need in a complex business case. Cindy Saiter, Scott Douglass & McConnico LLP - Austin, TX

11:30 am 0.50 hr	Taking Depositions in Tort Cases Strategies for deposition-taking in tort cases, including how to ensure you have the liability and damages testimony you need to effectively prosecute or defend your case. Robert D. Crain, Crain Lewis Brogdon, LLP - Dallas, TX
12:00 pm	Pick Up Lunch Included in registration.

Friday Afternoon, Aug. 26, 2016

Presiding Officer:

Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX

12:15 pm 1.00 hr	Interactive Demonstration: Deposition How-To's Identify problems, ask questions, and discuss the tricks and tips of the day! Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX
1:15 pm	Break
1:30 pm 0.75 hr	Beating the Expert Find out how to take an expert's deposition—how to avoid being intimidated and how to set realistic, attainable goals when you depose the "expert." Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX
2:15 pm 0.50 hr	Developing Your Trial Cross through the Adverse Deposition Discover effective techniques for getting the answers you need from an adverse witness. Tracy W. McCormack, The University of Texas School of Law - Austin, TX
2:45 pm 0.50 hr	Taking the Deposition of a Corporate Representative Review of the rules and discuss practical ways to maximize testimony from a corporate representative. Angela C. Zambrano, Sidley Austin LLP - Dallas, TX
3:15 pm	Break with Q&A Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases. Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX

3:30 pm 0.50 hr	<p>Overcoming the Problem Witness</p> <p>Acquire the techniques to use against problem witnesses, including those who feign ignorance, are evasive, and are combative.</p> <p>Frank L. Branson, The Law Offices of Frank L. Branson, P.C. - Dallas, TX</p>
4:00 pm 0.50 hr	<p>Dealing with Combative and Unscrupulous Lawyers</p> <p>How to avoid intimidation and manage the disruptive, disreputable, and overly zealous lawyer in an ethical, civil, and professional manner.</p> <p>Michael L. Slack, Slack & Davis, L.L.P. - Austin, TX</p>
4:30 pm 0.50 hr	<p>Deposition Lessons I've Learned Through the Decades</p> <p>Hear from one of the legends of Texas practice on how depositions can make or break your case.</p> <p>Karson Thompson, Beck Redden LLP - Austin, TX</p>
5:00 pm	<p>Adjourn</p>