

2018

WINNING AT DEPOSITION: SKILLS AND STRATEGY



June 28, 2018

Royal Sonesta Hotel ■ Houston, Texas

With topics based on the award-winning book by
Shane Read, *Winning at Deposition*, included with registration

Earn up to 6.75 Hours of Credit
Approved in TX, CA and OK. Expected in LA.

Texas Legal Specializations Expected for: Administrative Law, Bankruptcy Law, Civil Appellate Law, Civil Trial Law, Consumer and Commercial Law, Criminal Appellate Law, Criminal Law, Family Law, Juvenile Law, Labor and Employment Law, Personal Injury Trial Law, Workers' Compensation Law

Texas Accounting CPE Credit Available

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THURSDAY MORNING, JUNE 28, 2018

Presiding Officer:

Quentin Brogdon, Crain Lewis Brogdon, LLP, Dallas, TX

8:00 a.m. Registration Opens

Includes continental breakfast.

8:50 a.m. Welcoming Remarks

9:00 a.m. .75 hr

Developing a Winning Strategy

Learn the fail-safe tricks to ensure you have a winning strategy at depositions.

Shane Read, U.S. Attorney's Office, Northern District of Texas, Dallas, TX

9:45 a.m. .50 hr

Deposing for the Plaintiff

When representing the plaintiff: essential steps for a successful deposition of defendant's expert, a witness or the defendant.

Linda Turley, Turley Law Firm, Dallas, TX

10:15 a.m. .50 hr

Developing Your Trial Cross through the Adverse Deposition

Discover effective techniques for getting the answers you need from an adverse witness.

Tracy W. McCormack, The University of Texas School of Law, Austin, TX

10:45 a.m. Break with Q&A

Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases.

Quentin Brogdon, Crain Lewis Brogdon, LLP, Dallas, TX

Shane Read, U.S. Attorney's Office, Northern District of Texas, Dallas, TX

11:00 a.m. .50 hr

Preparing Your Witness for Deposition

Witnesses win cases—and lose them. Learn how to keep your witness from giving it all up in a deposition and how to use the deposition to help prepare your witness to be a winner at trial.

Erica W. Harris, Susman Godfrey LLP, Houston, TX

11:30 a.m. .50 hr

Overcoming the Problem Witness

Acquire the techniques to use against problem witnesses, including those who feign ignorance, are evasive, and are combative.

Frank L. Branson, The Law Offices of Frank L. Branson, P.C., Dallas, TX

12:00 p.m. Pick Up Lunch

Included in registration.

THURSDAY AFTERNOON

Presiding Officer:

Shane Read, U.S. Attorney's Office, Northern District of Texas, Dallas, TX

LUNCHEON PRESENTATION

12:20 p.m. 1.00 hr

Co-Chairs Interview of Frank Branson and Dick Sayles

Discussion regarding the ethics of witness preparation, dealing with jerk lawyers, and other things. Please submit your questions in advance to ConferenceQA@utcle.org or on-site at the conference registration desk.

Frank L. Branson, The Law Offices of Frank L. Branson, P.C., Dallas, TX

Richard A. Sayles, Sayles | Werbner PC, Dallas, TX

Moderators:

Quentin Brogdon, Crain Lewis Brogdon, LLP, Dallas, TX

Shane Read, U.S. Attorney's Office, Northern District of Texas, Dallas, TX

1:20 p.m. Break

UPCOMING CONFERENCES

ESSENTIAL CYBERSECURITY LAW

July 25, 2018
Houston, TX

THE CAR CRASH SEMINAR

August 9-10, 2018
Houston, TX

CIVIL LITIGATION CONFERENCE

November 8-9, 2018
Houston, TX

1:35 p.m. .50 hr

Taking Depositions in Business Cases

Strategies for deposition-taking in business cases, including who to depose first, deposing corporate executives, and how to make sure you have the testimony you need in a complex business case.

Ricky A. Raven, Reed Smith LLP, Houston, TX

2:05 p.m. .75 hr

Beating the Expert

Find out how to take an expert's deposition—how to avoid being intimidated and how to set realistic, attainable goals when you depose the "expert."

Quentin Brogdon, Crain Lewis Brogdon, LLP, Dallas, TX

2:50 p.m. .50 hr

Taking Depositions in Tort Cases

Strategies for deposition-taking in tort cases, including how to ensure you have the liability and damages testimony you need to effectively prosecute or defend your case.

Jim M. Perdue Jr., Perdue & Kidd, Houston, TX

3:20 p.m. Break with Q&A

Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases.

Quentin Brogdon, Crain Lewis Brogdon, LLP, Dallas, TX

Shane Read, U.S. Attorney's Office, Northern District of Texas, Dallas, TX

3:35 p.m. .50 hr

Taking the Deposition of a Corporate Representative

Review of the rules and discuss practical ways to maximize testimony from a corporate representative.

Paul N. Gold, Aversano & Gold, Houston, TX

4:05 p.m. .75 hr

Deposition Lessons Learned the Hard Way

Learn how depositions can make or break your case.

Dicky Grigg, Spivey & Grigg L.L.P., Austin, TX

4:50 p.m. Adjourn

HOW TO REGISTER

Online:

www.utcle.org/conferences/DS18

Mail:

The University of Texas
School of Law
Attn. CLE
PO Box 7759
Austin, TX 78713-7759

Fax:

512.475.6876

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REGISTRATION FORM

PLEASE PRINT CLEARLY

DS18

Bar Card# _____ TX Other State: _____ N/A

Name [Mr. / Ms.] _____

Firm _____

Address _____

City _____ State _____ Zip _____

Telephone _____ Fax _____

Registrant's Email (required) _____

Assistant's Email (optional) _____

Invoices, confirmations, and receipts are emailed to these addresses.

REGISTRATION—Includes Electronic Course Materials, Thursday Luncheon Presentation, and *Winning at Deposition* book

Special group registration rates available. Call 512.475.6700.

Select Registration Type

- Individual registration by June 20 \$350
 Individual registration after June 20 \$400

FIRST AND SECOND YEAR ATTORNEYS MAY ATTEND FOR JUST \$150! CALL 512.475.6700 TO REGISTER.

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TOTAL \$ _____

METHOD OF PAYMENT

- Check (make check payable to The University of Texas at Austin)
 VISA MasterCard American Express P.O.

Card /P.O. # _____ Exp. Date _____ / _____
(mm/yy)

Authorized Signature _____

If you have dietary requirements or would like to request accommodations under the ADA, please contact Customer Service at 512.475.6700 or service@utcle.org at least 10 business days prior to the conference.

Visit
www.utcle.org
 Email
service@utcle.org
 Call
512.475.6700
 Follow **@UTLawCLE**

HOUSTON

June 28, 2018

CONFERENCE LOCATION



Royal Sonesta Hotel

2222 West Loop S
 Houston, TX 77027-3502
 713.627.7600
 855.463.3091 (reservations)

Parking:

Self-parking \$10 daily; \$16 overnight
 Valet \$16 daily; \$25 overnight
 (subject to change)

KEY DATES

June 20, 2018

last day for early registration
 add \$50 for registrations
 received after this time

June 22, 2018

last day for cancellation (full refund)

June 25, 2018

last day for cancellation (partial refund)
 \$50 processing fee applied

June 28, 2018, 8:50 a.m.

conference begins

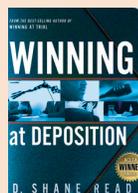
CONFERENCE FACULTY

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WINNING AT DEPOSITION



D. Shane Read

Attendees receive a copy of *Winning at Deposition*, winner of the 2012 Association for Continuing Legal Education's Best Publication Award.