

BEATING THE EXPERT

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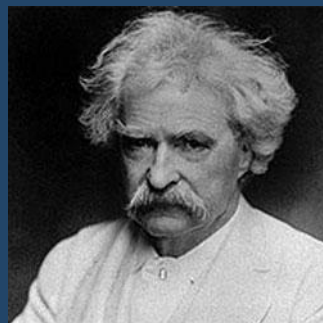
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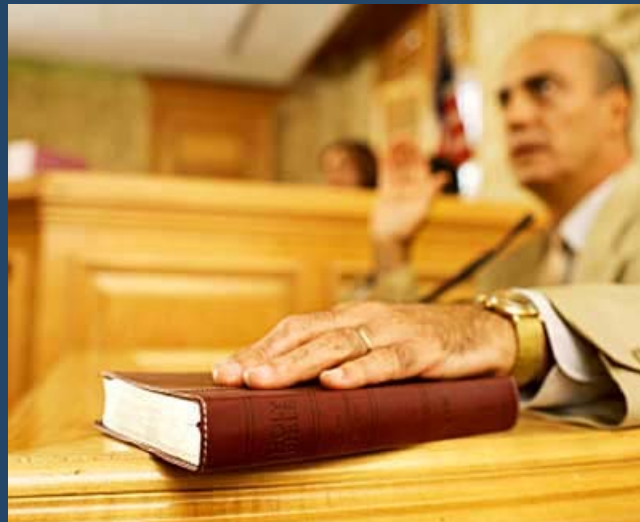
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Mark Twain on Experts

- “An expert is a person hired to divorce yourself from your common sense.”







Attorney's Mindset Must Be:

- “Assume that an expert witness called against you has come prepared to do you all the harm that he can, and will avail himself of every opportunity to do so which you may inadvertently give him.”

Francis Wellman, The Art of Cross-Examination (1903).

How Do Attorneys Take an Expert Down?



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