



Micro-Captives: The Insurance Company You Keep

65th Annual Taxation Conference

Austin, Texas

December 13-14, 2017

Cindy L. Grossman

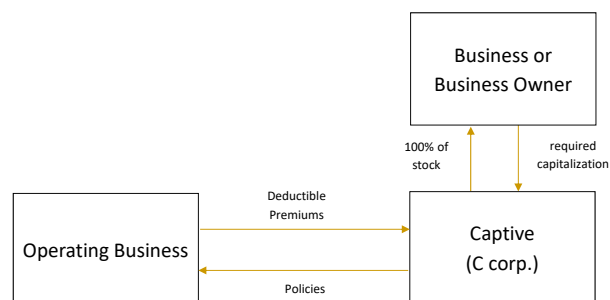
100 CONGRESS AVENUE, SUITE 1440 | AUSTIN, TEXAS 78701

phone 512.767.7100 | fax 512.767.7101 | WWW.GSRJLAW.COM

© 2017 Giordani, Swanger, Ripp & Jetel, LLP.

What Is a Captive Insurance Company?

- **Captive: Property and casualty insurance company formed by a business or its owners to provide coverage to the business or its affiliates**



What Is a Micro-Captive?

- **§831 of the Code provides for two types of captives**
 - **§831(b) election – micro-captives**
 - Premiums deductible by insureds
 - Taxed only on investment income, not on premium income
 - Annual premiums ≤ \$2.2 million
 - **§831(a) – large captives**
 - Any non-831(b)-elected captive
 - Premiums deductible by insureds
 - Taxed on underwriting (insurance) income and investment income
 - Annual premiums likely > \$2.2 million

Why Should I Care?

- **Heavily promoted to small and mid-size business owners**
- **Why?**

Sample Captive Economics

Income Statement						
	Yr 0	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5
Underwriting revenue						
Written Premium		1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Total Underwriting Revenue		<u>1,000,000</u>	<u>1,000,000</u>	<u>1,000,000</u>	<u>1,000,000</u>	<u>1,000,000</u>
Underwriting Expense						
Risk Pool Losses		(15,300)	(15,300)	(15,300)	(15,300)	(15,300)
Administration Expenses		(64,100)	(52,300)	(52,300)	(52,300)	(52,300)
Total Underwriting Expense		<u>(79,400)</u>	<u>(67,600)</u>	<u>(67,600)</u>	<u>(67,600)</u>	<u>(67,600)</u>
Net Underwriting Profit		<u>920,600</u>	<u>932,400</u>	<u>932,400</u>	<u>932,400</u>	<u>932,400</u>
Investment Income		53,530	102,735	154,296	208,342	264,807
Federal Corporate Income Tax Estimate *		(1,832)	(3,917)	(5,767)	(11,456)	(13,273)
Net Income		<u>972,298</u>	<u>1,031,218</u>	<u>1,080,929</u>	<u>1,129,286</u>	<u>1,183,933</u>
Opening Retained Earnings		-	972,298	2,003,516	3,084,445	4,213,733
Closing Retained Earnings		972,298	2,003,516	3,084,445	4,213,733	5,397,666
Balance Sheet						
	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	
Assets						
Cash & Investments	150,000	1,122,298	2,153,516	3,234,445	4,363,733	5,547,666
Total Assets	<u>150,000</u>	<u>1,122,298</u>	<u>2,153,516</u>	<u>3,234,445</u>	<u>4,363,733</u>	<u>5,547,666</u>
Liabilities						
Unearned Premium	-	-	-	-	-	-
Total Liabilities	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Capital and Surplus						
Capital Contribution	150,000	150,000	150,000	150,000	150,000	150,000
Retained Earnings	-	972,298	2,003,516	3,084,445	4,213,733	5,397,666
Total Capital and Surplus	<u>150,000</u>	<u>1,122,298</u>	<u>2,153,516</u>	<u>3,234,445</u>	<u>4,363,733</u>	<u>5,547,666</u>
Total Liabilities, Capital and Surplus	<u>150,000</u>	<u>1,122,298</u>	<u>2,153,516</u>	<u>3,234,445</u>	<u>4,363,733</u>	<u>5,547,666</u>

* ASSUMES THE INVESTMENT PLAN IS MANAGED FOR C CORPORATION INCOME TAX EFFICIENCY.

What's the Fuss About?

- **February 2015: IRS "Dirty Dozen" List of Tax Scams**
 - "Another abuse involving a legitimate tax structure..."
 - "In the abusive structure, unscrupulous promoters persuade [businesses] to participate in this scheme..."
 - Promoters create and *sell* "...poorly drafted 'insurance' binders and policies to cover ordinary business risks or esoteric, implausible risks for exorbitant 'premiums,' while maintaining economical commercial coverage..."
 - "The promoters manage the entities' captive insurance companies year after year for hefty fees, assisting taxpayers unsophisticated in insurance to continue the charade."

Find the full text of this and thousands of other resources from leading experts in dozens of legal practice areas in the [UT Law CLE eLibrary \(utcle.org/elibrary\)](http://utcle.org/elibrary)

Title search: Micro-Captives: The Insurance Company You Keep

Also available as part of the eCourse

[2017 Taxation eConference](#)

First appeared as part of the conference materials for the
65th Annual Taxation Conference session

"Controversies and Transactional Issues (Captive Insurance)"