



# Legal Ethics in Land Development—A Real Kick in the grASS

## ETHICAL CONSIDERATIONS IN LAW USE REPRESENTATION



MCGINNIS LOCHRIDGE we're in it together®

Michael Shaunessy

## ACKNOWLEDGMENTS

I KNOW GOOD JOKES WHEN I STEAL THEM

Thanks to following attorneys:

- D. Diane Dillard; *Conflicts of Interest: Entity Creation and Other Sticky Situations*
- Alan Bojorquez & Jill Hoffman; *Ethical Considerations in Land Use Practice*
- Suzanne Raggio Westerheim; *Ethical Considerations in Drafting Fee Agreements*
- Nicole T. LeBoeuf; *Attorneys in the Hot Seat: Problems & Solutions*

Brytne Kitchens, my Co-Author





## I. THE DISCIPLINARY RULES

- The Rules are frequently difficult to apply in Real Estate and Land Use Situation
  - The Rules are so litigation oriented they are frequently difficult to apply to real estate transactions and land use representation.
- The Disciplinary Rules Application to Suits against Lawyers
  - A Violation of the Rules Does NOT establish liability.
  - However, a Violation of the Rules are often used as evidence of negligence or abetting in fraud.



3

## II. CREATION OF AN ATTORNEY CLIENT RELATIONSHIP

- A. The A/C relationship is contractual in nature, arising from the attorney's agreement to provide legal services to the client.
- May be expressly created through a written contract, or
  - Impliedly created by the actions of the parties.



4



## II. CREATION OF AN ATTORNEY CLIENT RELATIONSHIP

B. Whether expressly or impliedly created, there must be “some manifestation that *both* parties intended to create an attorney-client relationship.

-One party’s mistaken belief a A/C Relationship Exists is not sufficient, by itself.

-Its an Objective Not Subjective Standard

C. I DISCLAIM that an A/C Relationship is created by my making this presentation.



5

## II. CREATION OF AN ATTORNEY CLIENT RELATIONSHIP

C. HOWEVER,

1. The HOBBY Rule: Charging fees or payment is NOT required for the creation of an attorney-client relationship; and

2. The relationship may be created by implication when the attorney knows that a person reasonably—but mistakenly—expects the attorney to provide legal services, but the attorney makes no effort to correct the misunderstanding.



6

Find the full text of this and thousands of other resources from leading experts in dozens of legal practice areas in the [UT Law CLE eLibrary \(utcle.org/elibrary\)](http://utcle.org/elibrary)

## Title search: Cover Your Grass: Ethical Issues and Considerations in Land Use

Also available as part of the eCourse

[2018 Land Use eConference](#)

First appeared as part of the conference materials for the  
22<sup>nd</sup> Annual Land Use Conference session

"Cover Your Grass: Ethical Issues and Considerations in Land Use"