

• 2019 Renewable Energy Law Conference

• CONTENTS

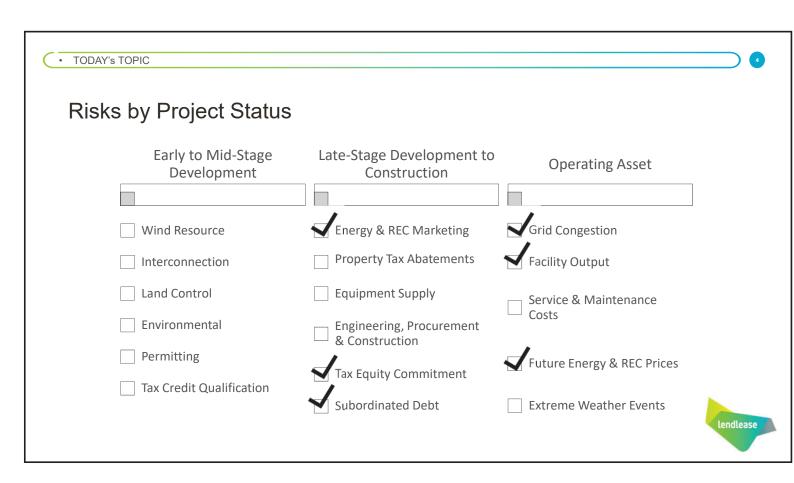
Today's Topic 03
Why Secure "Offtake"? 05
Revenue Uncertainty 10
Addressing Uncertainty 18
Risk Shifting 27
Developer Perspective 64







## Section 01 Today's Topic



## Section 02 Why Secure "Offtake"?

WHY SECURE OFFTAKE?

Renewable Assets are Suitable for Financial Leverage

- Most investment occurs up-front
- Modest ongoing maintenance capex
- Modest ongoing O&M expense
- Stationary installation
- Long asset life
- No on-going fuel costs
- ➤ High "Operating Leverage"







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Title search: Developer Perspective on Hedges, Traditional PPAs, and Insurance Related Products

Also available as part of the eCourse 2019 Renewable Energy Law eConference

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"Developer Perspective on Hedges, Traditional PPAs, and Insurance Related Products"