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CHARITABLE CONTRIBUTIONS

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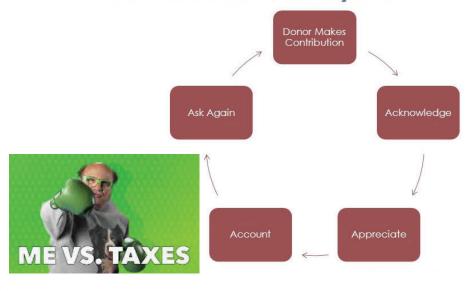
Charitable Contributions

- Definition of a charitable contribution
- ODONATE
- "Contributions" with strings or benefits
- Receipting rules
- Appraisal requirements



Donor Relations

Donor Relations Cycle



What is a Charitable Contribution?

- The sine qua non of a charitable contribution is a transfer of money or property without adequate consideration.
- Essential elements
 - · Donor competent to make the gift
 - Donee capable of taking the gift
 - Clear and unmistakable intention on the part of donor to absolutely and irrevocably divest himself of the title, dominion and control of the subject matter of the gift
 - Irrevocable transfer
 - · Delivery by donor to donee
 - Acceptance by donee

Quid Pro Quo Transactions

- A donor receives a privilege or benefit in return for a contribution
- BENEFITS
 Pachage
- Charity must value the return benefit
- Discussed later

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Charitable Contribution or Not?

Business Expense

- A business expense deduction is allowable if the payment is made with a reasonable expectation of a financial return commensurate with the amount of the payment
- A payment to charity made with the intent to increase business should be a business expense
 - Payment for use of the charity's name in an advertising campaign (Rev. Rul. 63-73)
 - Regular payments to charity in order to promote business (Rev. Rul. 72-314)
 - · Items "donated" for students





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