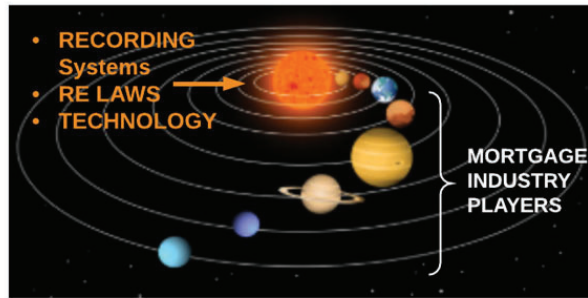


# TECHNOLOGY: BIG PICTURE, MY PICTURE, NEXT PICTURE



Got the Big Picture,  
Even changed my desk;  
Still pound'n the keyboard,  
What could be next?

You tell me, You poke me,  
You point me to change;  
I'm still in the saddle,  
Ride'n and TAKE'N AIM.



Keith H. Mullen

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**BIG PICTURE** →

- Law Schools
- Inhouse Counsel
- Law Firms

**MY PICTURE**

- KNOWLEDGE MAP
- BUSINESS PLAN



↓  
TECH TOOLS

↗  
**NEXT PICTURE**  
(next tech) → PLAN



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Take-away: corporate legal departments are hyper-focused on

- technology (and the companion: process management)
- controlling costs (alternative fee arrangements, engaging legal service providers [not law firms], etc.)



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- over 10,000 companies
- 45,000+ members



### How CLOC is Helping Law Firms Improve Efficiency



- [White Paper](#)



Inhouse Counsel

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