# Advanced Data Licensing and Other Data-centric Transactions

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#### The Role of Data in Modern Business

- What is Data?
  - <u>Data</u> is information that been translated to a form that is convenient to move or process
  - A <u>database</u> is a collection of data arranged in a systematic or methodical way and individually accessible by electronic or other means
- Data is Driving Big Business
  - 161 exabytes—161 billion gigabytes—of data being stored per year
    - roughly equal to 37,000 times the amount of information stored in the Library of Congress
  - Global Big Data's 2018 market revenues for software and services rose to \$42B and are expected to exceed \$100B by 2027.



#### The Role of Data in the Modern World

- Trends Driving Increasing Importance of Data
  - New sources of data
    - Machine-generated data (Example Web server logs)
    - Sensor data (Example Sensors in a single jet engine generate over 10 terabytes of data in 30 minutes)
    - Social data (Example Twitter generates 8 terabytes per day) "When you are using a free social media service on-line, you aren't the customer, you are the product"
    - Tracking / Profiling
  - Development of high-powered, low cost data storage and computing resources for data processing
  - Cloud computing
  - Network accessibility



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#### The Role of Data in the Modern World

- The Emergence of "Big Data" Business Models
  - Big Data defined: "Big data are high volume, high velocity, and/or high variety information assets that require new forms of processing to enable enhanced decision making, insight discovery and process optimization." Douglas, Laney "The Importance of 'Big Data': A Definition" Gartner, 2012.



### The Legal Status of Data

- Legal protections for data derive from many theories, including IP law, contract law, tort law and others
- Inherent conflict between two competing interests:
  - o controlling/restricting/exploiting data
  - o societal value of the free flow of information
- First Amendment concerns dictate that any legal theories restricting data are suspect



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### The Legal Status of Data

- Can Anyone Own Data? IP Law
  - o Copyright
    - US Supreme Court says that information alone without a minimum of original creativity is not protected by copyright. Feist Publications, Inc., v. Rural Telephone Service Co., 499 U.S. 340 (1991)
    - Arrangement and selection may be enough for protection as an original compilation.
       Assessment Technologies of WI LLC v. Wiredata, Inc., 350 F.3d 640 (7th Cir. 2003).
    - Such arrangements or selections need only be minimally creative, but compilations of facts or data receive limited protection. Experian Info. Sols., Inc. v. Nationwide Marketing Services, Inc., 893 F.3d 1176, 1181–1183 (9th Cir. 2018).







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