Texas State Law Update

C.B. Burns, Kemp Smith LLP Christopher Benoit, Coyle & Benoit PLLC

	• Employee secured huge sale on behalf of employer and at employer's behest
Contract	 Employment agreement said he would get 3.5% commission on net sales
Interpretation	 He notified employer that the contract with customer was ready to be signed
Perthuis v.	 Employer fired him Next day, employer and customer signed contract
Baylor Miraca Genetics Lab	 Employer refused to pay commissions He sued and jury awarded him \$962,336 in unpaid commissions
(Tex. 2022), p. 4	CONTRACT
	COT are strain

Contract Interpretation

Perthuis v. Baylor Miraca Genetics Lab (Tex. 2022), p. 4

- Houston Court of Appeals reversed
- Texas Supreme Court reversed Houston under the procuring cause doctrine
 - When a valid commission agreement does not state otherwise, commission is owed on sales for which the employee is the procuring cause
 - Did the employee make the sale possible? Did he have a ready, able and willing buyer? Yes, he did.
 - Employer could have avoided it by having language that defined net sales or contained language about post-termination commissions



Chapter 21 County of El Paso v. Flores (El Paso 2023), p. 7	 Employer sent letter of intent to terminate Flores on Nov. 21, 2016 but did not terminate Employer sent another letter on February 10, 2017 terminating Flores Flores filed EEOC charge on July 31, 2017 Charge was timely because it was within 180 days of the actual termination on February 10, 2017 Court found sufficient evidence of disability based on heart palpitations and gastritis Court also found sufficient evidence of pretext: lack of documentation of misconduct, positive employment reviews until illness and negative comments about impact on department when Flores was out ill
---	--

Chapter 21

Texas Tech Univ. HSC – El Paso v. Flores (El Paso 2022), p. 8

- Flores was reclassified by University President and filed her first charge and lawsuit alleging age discrimination (Texas Tech ultimately prevailed)
- About a year after her first charge, University President created a new position, Chief of Staff, and Flores applied but was not selected
- She again claimed age discrimination and also retaliation
- El Paso Court of Appeals dismissed retaliation claim but allowed age discrimination claim to go forward; key findings:
 - Evidence included age-related question during her interview by President
 - Younger employee had qualifications that were not identified as preferred
 - Younger employee was encouraged to apply for position in advance because she had expressed desire for career growth



Chapter 21 EPCWID v. Trevizo (El Paso	 Trevizo had many health conditions but they were not known to District 1/17 Trevizo took FMLA because of a blood clot in leg, very little other than that shared with District 2/17 returned to work with restriction not to drive, GM told him to improve attitude because at his age, it would be hard to find another job, but was accommodated 8/17 fully released to return to work 10/18 Trevizo instructed to drive a dump truck for the day that did not have A/C; he refused, saying it made him dizzy and sweaty, and went home instead Following Monday, he was terminated for insubordination 		
2023), p. 9	Timeline:		
	1/2017 10/2018 LOA 2/2017 8/2017 Age related comment Full Release		

5

Find the full text of this and thousands of other resources from leading experts in dozens of legal practice areas in the <u>UT Law CLE eLibrary (utcle.org/elibrary)</u>

Title search: Texas State Law Update

Also available as part of the eCourse 2023 State Employment Law Updates

First appeared as part of the conference materials for the 30th Annual Labor and Employment Law Conference session "State Employment Law Update: Texas and Beyond"