

UT LAW CLE—WINNING AT DEPOSITIONS: SKILLS AND STRATEGIES.

Depositions Business Litigation: Getting Where You Want to Go

June 13, 2023

BRETT JOHNSON

© 2023 Winston & Strawn LLP

1

The Best Result, whether by
judgment or settlement, is driven
by the perception you are ready,
willing and able to try your case.

© 2023 Winston & Strawn LLP

2

Taking Depositions with Trial in Mind



WINSTON
& STRAWN
LLP

© 2023 Winston & Strawn LLP

3

Know your Audience

LIVE
8:11 pm ET

GNN NEWS ALERT

RON BURGUNDY
GLOBAL NEWS NETWORK

IND 111
HOU 98

FINAL
SD 89
NY 85

FINAL
MIL 86
PHI 94

4TH QT 1:03
LA 102
POR 100

DJ UTIL 255.76 +2.91
GOLD 11.00 -0.28

GE 19.58 +1.53
ATT 3.07 +0.04
INTL 23.83 -2.77

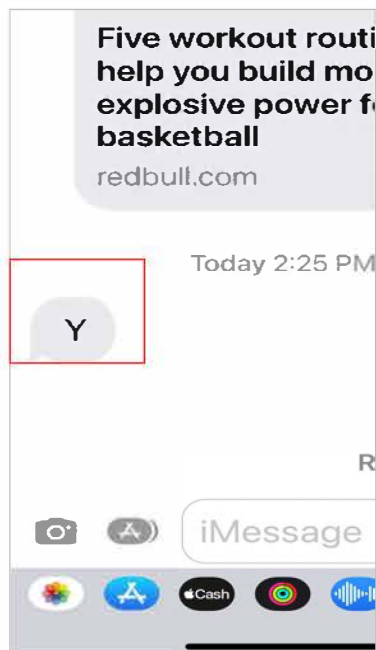
D SNATCHED BY GIANT EAGLE
SPORK USED AS KNIFE

© 2023 Winston & Strawn LLP

4

4

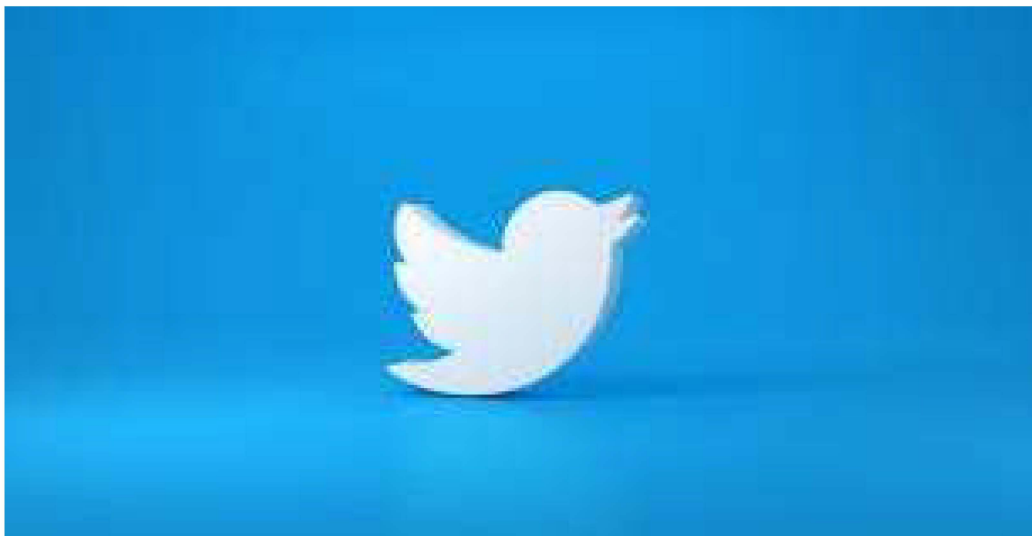
Know your Audience



© 2023 Winston & Strawn LLP 5

5

Know Your Venue—Trial By Twitter



© 2023 Winston & Strawn LLP 6

6

Find the full text of this and thousands of other resources from leading experts in dozens of legal practice areas in the [UT Law CLE eLibrary \(utcle.org/elibrary\)](https://utcle.org/elibrary)

Title search: Depositions in Business Litigation: Getting Where You Want to Go

Also available as part of the eCourse

[2023 Winning at Deposition eConference](#)

First appeared as part of the conference materials for the
2023 Winning at Deposition: Skills and Strategy session
"Depositions in Business Litigation"