## How Reptile Theory Should Change the Way You Draft Your Contracts and Policies



Todd Mensing Monica Uddin

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#### What Is Happening?



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# Why Is This Happening and What To Do About It



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### Post-COVID, People Feel More Powerless



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### Millennials and Gen-Z Are More Suspicious of Big Business

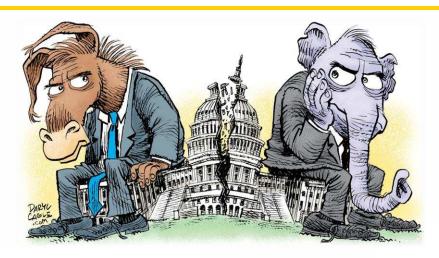


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### The Political Climate Creates Distrust People Are More Primed to Strike a Blow



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