ETHICAL ISSUES IN M&A TRANSACTIONS

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SLIDES

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Negotiations

Puffery

PREAMBLE: A LAWYER'S RESPONSIBILITIES

As a representative of clients, a lawyer performs various functions. As advisor, a lawyer provides a client with an informed understanding of the client's legal rights and obligations and explains their practical implications. <u>As advocate, a lawyer zealously asserts the client's position under the rules of the adversary system. As negotiator, a lawyer seeks a result advantageous to the client but consistent with requirements of honest dealings with others</u>. As an evaluator, a lawyer acts by examining a client's legal affairs and reporting about them to the client or to others.

Title search: Ethical Issues in M&A Transactions

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