



## **A Human's Guide to Acquiring / Selling AI Companies: What's So Different?**

Moderator:

**Michael O'Bryan, Morrison Foerster**

Panelists:

**Shawn Helms, McDermott Will & Emery**

**Zac Padgett, Orrick, Herrington & Sutcliffe**

**Jenifer Smith, Latham & Watkins**

UT LAW M&A INSTITUTE

October 10, 2024

## **Agenda**

- 1. Intro/Overview**
- 2. Risks**
- 3. Diligence**
- 4. Reps and Warranties**
- 5. Conclusion**

***Questions Welcomed!***

# What Does AI Think?

## Prompt:

What are the key legal issues for a buyer in negotiating an agreement to acquire an artificial intelligence company?

## Response:

1. Intellectual Property (IP) Rights
2. Regulatory Compliance
3. Employment Matters
4. Data Privacy and Security
5. Liability and Indemnification
6. Integration and Future Operations

Find the full text of this and thousands of other resources from leading experts in dozens of legal practice areas in the [UT Law CLE eLibrary \(utcle.org/elibrary\)](https://utcle.org/elibrary)

## Title search: A Human's Guide to Acquiring/Selling AI Companies: What's So Different?

Also available as part of the eCourse

[2024 Mergers and Acquisitions eConference](#)

First appeared as part of the conference materials for the  
20<sup>th</sup> Annual Mergers and Acquisitions Institute session

"The Human's Guide to Acquiring/Selling AI Companies: So What's So Different?"