



October 10, 2024

# Special Situations Dealmaking – How to Catch a Falling Knife Without Getting H

## Moderator and Panelists



**Jeff Jones**  
Managing  
Director –  
Stephens Inc.

**Stephens**

Jeff Jones merged the restructuring firm, Blackhill Partners into Stephens in 2018 and is a Managing Director at Stephens. He has spent one-half of his 35-year investment banking career advising boards of distressed companies, creditors and sponsors in distressed asset sales or the restructuring of their balance sheets and the other half of his career advising public, private and family-owned companies on maximizing value.

**Select Distressed Deals:** Pacific Exploration, Black Elk Energy, Bethlehem Steel, Heartland Pork, Homeland Stores, Tricolor, Trans Energy, Team Express, Gibson-Homans

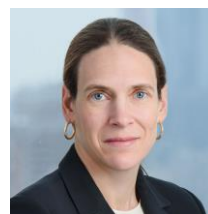


**Larry Shosid**  
Partner –  
Haynes Boone

**HAYNES BOONE**

Larry Shosid is a member of Haynes Boone's Mergers & Acquisitions group and he has over three decades of experience focused on mergers and acquisitions, general corporate representation, antitrust compliance matters, including HSR, entity formation and governance, international transactions, lending and investments, as well as various real property and energy transactions. He has received numerous awards through his career, including Chambers USA (Corporate /M&A 2022-2024), The Best Lawyers in America, Woodward/White, Inc. (2018-2024, including "Lawyer of the Year" in Commercial Finance Law, DFW 2020-2023), Best Lawyers in Dallas by D Magazine and Texas Super Lawyers.

**Select Client Representation:** Ryan LLC, ISN Software Corporation and Health Care Service Corporation.



**Julie Cohen**  
Partner –  
Skadden

**Skadden**

Julie Cohen has over 16 years of experience representing clients in a broad range of litigation, including restructuring litigation, securities, corporate, and other complex commercial litigation matters. She has extensive experience litigating adversary actions arising out of bankruptcy proceedings, including fraudulent transfer and breach of fiduciary duty claims, including a bankruptcy court trial victory where a recovery trust sought to recover approximately \$300 million for an allegedly fraudulent transfer. She also has experience litigating noncomplete and employment-related claims, trade secret claims, and consumer class actions.

**Select Distressed Deals:** Morgan Stanley & Co, Goldman Sachs & Co, Nextera Energy, Tempus, A. Schuman, Air Products and Chemicals



**Andrew Masotta**  
Director –  
Stout

**STOUT**

Andrew Masotta has nearly a decade of experience at Stout providing special situational investment banking and financial & restructuring services. Mr. Masotta has advised companies in and out of court restructuring, transactions, distressed mergers and acquisitions and capital raising activities in a variety of industries. Prior to the investment banking group, he worked in the dispute, compliance & investigation group at Stout where he provided consulting services to an array of disputes.

**Select Client Representation:** Majestic Steel, Acadiana Management Group, Orian Rugs, Tokyo Joe's



Mark Solomon has nearly a decade of experience and numerous awards. He is currently focusing on corporate entrepreneurial and acquisition practices. Prior to his current role at Andrews Kurth, he worked for 15 years. A few of his recent include Best Lawyers (Corporate Law 2024-2025) and Best Lawyers (Corporate/M&A 2024-2025).

**Select Client Representation:** Highlander Partners, Highland Group, Argentina

# Key Participants in Bankruptcy Auctions

Debtor (with counsel, investment banker, financial advisor)



Official Committee of Unsecured Creditors (with counsel, investment banker, financial advisor)



Banks (with advisors)



Ad Hoc Bondholder Groups (with advisors)



Bankruptcy Judge



Office of the U.S. Trustee



Potentially other key stakeholders or additional official committees based on the facts and circumstances (labor union, large customers/supplies, equity holders, etc.)



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## Title search: Special Situation Dealmaking: How to Catch a Falling Knife Without Getting Hurt

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20<sup>th</sup> Annual Mergers and Acquisitions Institute session

"Special Situation Dealmaking: How to Catch a Falling Knife Without Hurting Yourself"