

**2024 First Friday Ethics (May 2024)**  
**May 3, 2024 • STUDIO WEBCAST**

**Friday Morning, May 3, 2024**

10:00 am 0.75 hr ethics	<b>Techniques for Negotiating With Difficult Counterparties (Replay)</b>  Hear advice on how to negotiate contracts with difficult counterparties, and explore the importance of our own mindset and how to manage our emotions in these situations. Walk through five types of outrageous negotiation positions and effective responses to defuse and reset the tone of the discussions.  Laura Frederick, How to Contract - Austin, TX
10:45 am	<b>10-Minute Break</b>
10:55 am 0.75 hr ethics	<b>The Grievance Process and Most Common Violations (Replay)</b>  The presentation is intended to provide general information regarding the amendments made to the grievance process in 2018, the proper way to respond to a grievance identifying attorney misconduct, and common problems to avoid in practice.  Nicole E. Jackson, Rosenblatt Law Firm - San Antonio, TX
11:40 am	<b>10-Minute Break</b>
11:50 am 0.50 hr ethics	<b>Practical Uses of AI in M&amp;A: Large Language Models to Create New Realities (Replay)</b>  What if you could review thousands of contracts, determine the potential risk of anti-assignment clauses, and have a first draft of a memo in under 15 minutes? Over the past year, the legal profession has seen incredible advances in the use of artificial intelligence that are making these possibilities a reality. Large Language Models, such as those fueling ChatGPT, have introduced incredible transformational potential for M&A work. Learn more about what is possible, including ethical considerations, in this new reality.  Kenton S. Brice, University of Oklahoma College of Law - Norman, OK
12:20 pm	<b>10-Minute Break</b>
12:30 pm 1.00 hr ethics	<b>Work Product and Attorney-Client Privilege after In Re Grand Jury: Where Do We Go from Here? (Replay)</b>  The law regarding when privileges and protections apply to tax advice was anything but clear leading up to the Supreme Court oral argument in <i>In re: Grand Jury</i> ; the Court's decision to dismiss the case as "improvidently granted" dashed the hopes of tax professionals hoping for a nationwide standard! Hear a review of the current state of the law post- <i>In re: Grand Jury</i> with an emphasis on the Fifth Circuit and how the law there differs from others around the country.  Melissa L. Wiley, Lowenstein Sandler LLP - Washington, DC
1:30 pm	<b>Presentations Conclude</b>